

Q2 FY13 Shareholder Conference Call

November 2012



Safe Harbor Statement

Safe Harbor Statement Under the Private Securities Litigation Reform Act of 1995: Any statements set forth in this presentation that are not historical facts are forward-looking statements that involve risks and uncertainties that could cause actual results to differ materially from those in the forward-looking statements, which may include, but are not limited to, such factors as unanticipated changes in product demand, increased competition, downturns in the economy, failure to comply with specific regulations pertaining to government projects, fluctuation of revenue due to the nature of project lifecycles, and other information detailed from time to time in the Company filings and future filings with the United States Securities and Exchange Commission. The forward-looking statements contained in this presentation are made only of this date, and the Company is under no obligation to revise or update these forward-looking statements.



Agenda

- Q2 Overview
- Q2 FY 2013 Financial Detail
- Operations and Business Update

FY13-FY16 Outlook





Q2 Income Statement

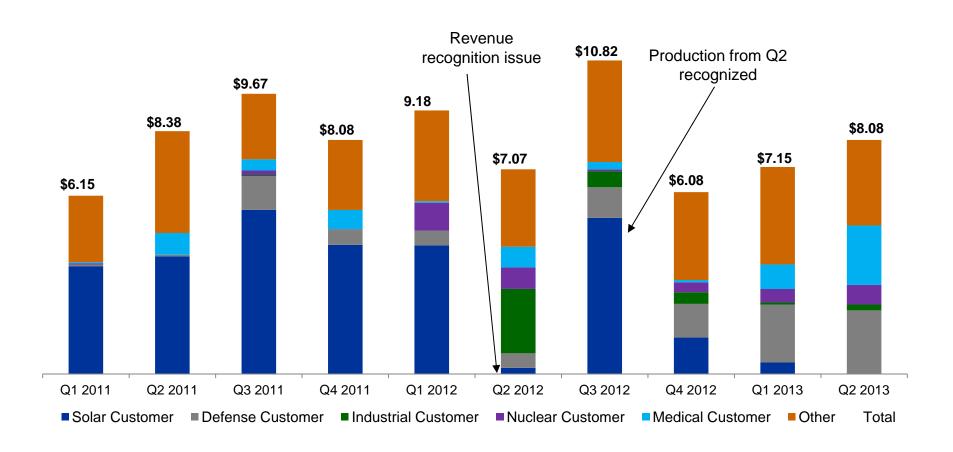
Consolidated Income Statement (\$ in Millions except Percentages, Shares & EPS)	Q2 2013 9/30/2012	Q2 2012 9/30/2011
Revenues	\$8.1	\$7.1
Gross Profit	\$1.9	\$1.9
Gross Margin	23%	27%
Operating Expenses	\$1.9	\$2.0
Operating Income (Loss)	\$14,000	\$(39,000)
Operating Margin	0.2%	(5.4)%
Net (Loss)	(\$45,000)	\$(88,000)
Net Margin	(0.6)%	(1.2)%
Weighted Average Shares - Basic	18.696	16.546
EPS - Diluted	\$(0.00)	\$(0.01)

Q1 2012 6/30/2012
\$7.1
\$1.1
15%
\$2.0
\$(895,000)
(12.5)%
\$(706,000)
(9.9)%
18.395
\$(0.04)

- Sequential improvement as per plan
- •Q2 FY12 revenue included ~\$1.8-million more volume of higher margin product lines from 5 significant customers when compared to the revenue and shipment mix during Q2 FY13.



Revenue Distribution





YTD Fiscal 2013 Income Statement

Consolidated Income Statement (\$ in Millions except Percentages, Shares & EPS)	YTD 2013 9/30/2012	YTD 2012 9/30/2011
Revenues	\$15.2	\$16.3
Gross Profit	\$3.0	\$4.3
Gross Margin	19.9%	26.6%
Operating Expenses	\$3.9	\$3.7
Operating Income (Loss)	\$(881,000)	\$656,000
Operating Margin	(5.8)%	4.0%
Net Income (Loss)	\$(751,000)	\$293,000
Net Margin	(4.9)%	1.8%
Weighted Average Shares - Basic	18.614	16.049
EPS - Diluted	\$(0.04)	\$0.01



Balance Sheet Highlights

(\$ in Millions)	September 30, 2012	March 31, 2012
Cash	\$2.1	\$2.8
Current Assets	\$15.5	\$16.3
Total Assets	\$23.6	\$24.1
Current Liabilities	\$6.5	\$6.1
Total Liabilities	\$12.0	\$11.9
Total Stockholders' Equity	\$11.6	\$12.2

Long-Term Debt	September 30, 2012	
Term Note	\$285,714	
Series A & B Bonds	\$5,381,547	
CapEx Debt/Capital Lease	\$830,415	
Total Long-Term Debt	\$6,497,676	



Strategic Production Solutions for Profitable Growth





Machine



Fabrication



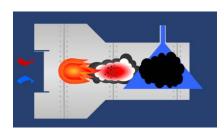
Electrical



Test



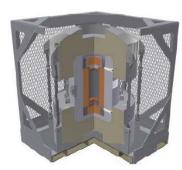
S250 Proton Beam Cancer Treatment (510k approval)



Carbon Black Furnaces



GDEB/BAE: Multiple Confidential Virginia Class Product Assemblies



AOS: Nuclear Isotope and Fissile (pending) Transport Casks



PolySi Furnaces



Sapphire Furnaces



Updated FY2013 Customer and Sector Pipeline



Alternative Energy:

Sapphire Pipeline: \$4 - \$5M

PolySi & Solar Pipeline: \$7 - \$8M



Nuclear: \$7 - \$10M

Current Backlog (Oct 31st) \$26.6-million



Defense and Aerospace: \$9 - \$12M



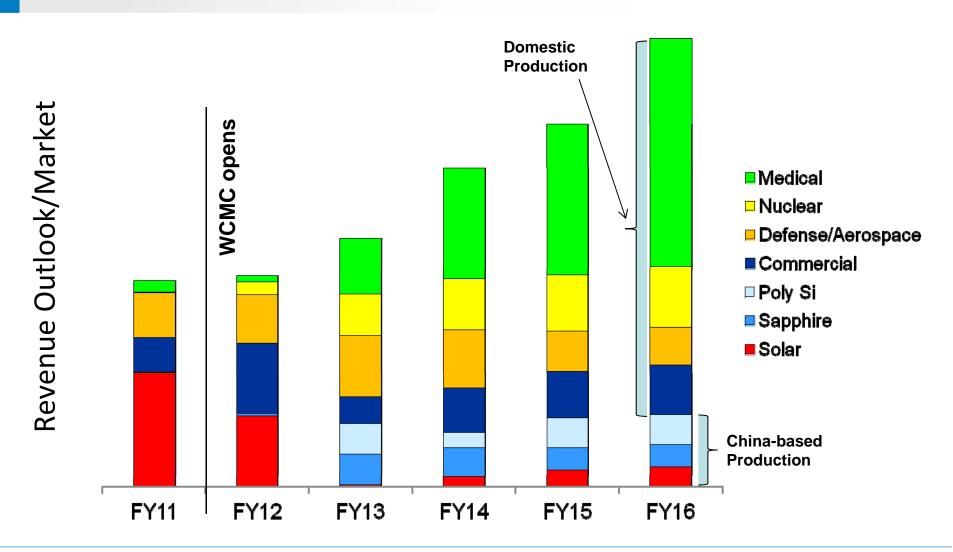
Medical: \$8 - \$9M



Commercial Industrial: \$4 - \$5M



Revenue Outlook/Market Growth





www.TechPrecision.com

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